

JICA Knowledge Co-Creation Program Strengthening of Project Value Chain for DFIs in SADC Countries

Project Value Chain alias, project cycle Overview

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Value Chain by Michael Porter

Primary activities

inbound logistics

operations

outbound logistics

marketing & sales

service

Secondary activities

procurement

human resources management

technological development

infrastructure

Value Chain: Primary activities

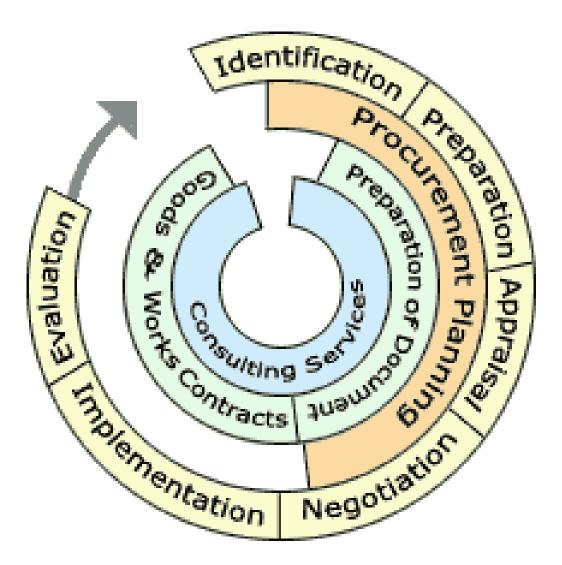
- **Inbound Logistics** receive, store, and disseminate inputs from suppliers.
- Operations transform inputs into outputs (products and services).
- Outbound Logistics collect, store, and distribute the output.
- Marketing and Sales inform buyers about products and services, induce buyers to purchase them, and facilitate their purchase.
- **Service** keep the product or service working effectively for the buyer after it is sold and delivered.

Value Chain: Secondary Activities

- **Procurement** acquisition of inputs, or resources, for the firm.
- Human Resource management recruiting, hiring, training, developing, compensating and dismissing or laying off personnel.
- **Technological Development** the equipment, hardware, software, procedures and technical knowledge brought in the firm's transformation of inputs into outputs.
- Infrastructure legal, finance, planning, public affairs, government relations, quality assurance and general management, etc.



Project Cycle: at a glance (Mandala)



Source: World Bank



Project Cycle: Sequence

JICA's ODA Loan	World Bank*
☐ Identification	☐ Identification
■ Formulation	☐ Preparation
☐ Appraisal	☐ Appraisal
☐ Commitment, E/N, L/A	■ Negotiation/Board Approval
☐ Procurement/Disbursement	☐ Implementation
☐ Supervision	
■ Post-evaluation	■ Evaluation
□ Post-monitoring	
☐ Feedback	* Source: World Bank homepage , Resource Guide: Project Cycle



Identification

 To conduct developmental studies (e.g. thematic, sectoral).

 To identify projects meeting development needs and select project to go on to the next formulation/preparation stage.



Formulation/Preparation

- To prepare Feasibility Study (F/S) report with detailed studies on economic, social, financial, technical, environmental aspects of the project.
- To prepare environmental impact assessment(EIA), implementation plan (I/P), etc.
- Borrower to request for a loan for the project.



Appraisal

- To review the F/S and all other studies conducted in the previous stages, and also the procurement plan identifying the types and amounts of equipment, goods, civil works and services that will be procured.
- To prepare appraisal report covering a detailed description of the project and its implementation.



Commitment, E/N, L/A

 Lender and borrower agreeing on the terms of the loan supporting the project after negotiation.

 Lender's decision for a loan; commitment, is conveyed to borrower, and conclude a loan agreement (L/A) (after conclusion of E/N).



Procurement/Disbursement

- After L/A is concluded and effectuated, the borrower can use the loan to purchase the goods and services necessary for the project's objectives in accordance with the lender's procurement guidelines.
- Disbursement of the loan will be made in accordance with the lender's disbursement guidelines.



Supervision

- Borrower is responsible for implementing the project, but lender monitors the project to ensure that the terms of L/A are honored including procurement guidelines.
- Lender and borrower communicate closely throughout the project cycle, and lender advices borrower when needed.



Post-Evaluation

After the completion of the project, whole project process is reviewed, the project's outcome is measured against its original objectives, and the lessons for improvement to be extracted.



Post-Monitoring

To monitor maintenance and operations of the project after the completion, for a certain period of time, to ensure the sustainability of the project.



Feedback

Information feedback will be made from the result of post-evaluation, supervision, post-monitoring, for new projects and also projects under different stages of implementation, closing the project cycle.



Thank you